



We're hiring for a

B2B Sales Consultant Promotional Products

Saskatoon & Area | Hybrid Field + Office

At **MOBO Promotional Solutions**, sales success doesn't come from waiting for orders — it comes from building relationships, asking good questions, and consistently showing up for clients.

We're looking for a **B2B sales professional** who enjoys **hunting**, is **coachable**, and wants to grow in an industry with a steep (but rewarding) learning curve.

What You'll Do

- Prospecting and developing new B2B accounts
- Managing multi-step orders with many moving parts
- Learning a wide range of products, decoration methods, and timelines
- Working closely with management and production to ensure accuracy
- Being open to feedback, coaching, and structure
- Building long-term client relationships — not just transactions

Why MOBO

- Established, respected business
- Supportive leadership and coaching
- Clear expectations and processes
- Long-term career opportunity, not a churn role
- A team that values professionalism and collaboration
- Base salary and commission

Key Skills & Abilities

You'll be a great fit if you:

- Enjoy prospecting and building your own book of business
- Are comfortable being coached and corrected as you learn
- Like structure and understand why systems matter
- Can manage detail without getting overwhelmed
- Have sold complex or customized products or services
- Have B2B sales experience in **promotional products, agriculture, oil & gas, mining, transportation, construction, or related industries**

Our Hiring Process

We use a **structured, three-step interview process**, including a real-world preview of the role. This ensures the right fit for both you and our team.

We Want to Hear From You

If this sounds like an environment where you'd thrive, we'd love to hear from you.

Head over to mobopro.com/join-our-team for more information and to apply.

This role is not a fit if:

- You prefer inbound or order-taking roles
 - You dislike accountability or activity tracking
 - You struggle with feedback or correction
 - You expect autonomy without structure
- (We say this respectfully — clarity benefits everyone.)

